



Congreso Mundial
DE LA VIÑA
Y EL VINO

5 - 9 de junio 2023
España
Cádiz / Jerez

User-Generated Content and Relevance of Sustainability Dimensions in the Wine Market



Unión Europea
Fondo Europeo Agrícola
de Desarrollo Rural

Europa invierte en las zonas rurales



Castilla-La Mancha



Universidad de
Castilla-La Mancha



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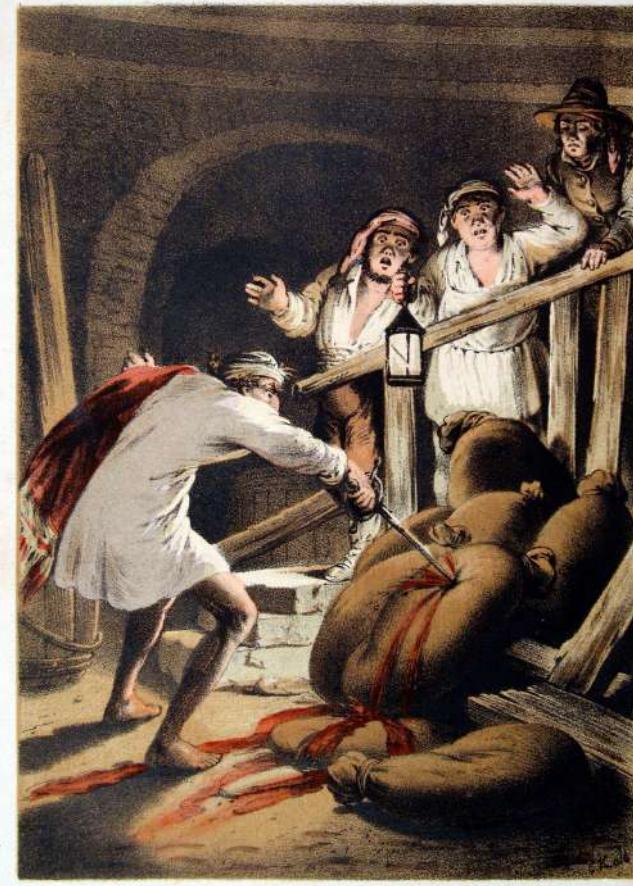


NUEVOS PRODUCTOS AMBIENTALMENTE RESPONSABLES
DERIVADOS DE ESTRATEGIAS DE INTEGRACIÓN Y VALORACION DE
INNOVACIONES PARA LA SOSTENIBILIDAD INTEGRAL EN EL SECTOR
VITIVINÍCOLA Y DEL ACEITE DE OLIVA (COOP-2021-CM-01)
Proyecto Piloto Innovación 2023-25



Vicerrectorado
de Innovación, Empleo
y Emprendimiento





“Write to your lord and lady and show them that you are grateful, for ingratitude is the daughter of pride and one of the greatest sins we know, while the person who is grateful to those who have granted him benefits indicates that he will also be grateful to God, who has granted and continues to grant him so many”

“Escribe a tus señores y muéstrateles agradecido; que la ingratitud es hija de la soberbia y uno de los mayores pecados que se sabe, y la persona que es agradecida a los que bien le han hecho, da indicio que también lo será a Dios, que tantos bienes le hizo y de continuo le hace”.

Miguel de Cervantes, *Don Quijote de La Mancha. Segunda Parte.*



Introduction

User Generated Content

Materials and Methods

Results

Conclusions, limitations and future research



Introduction

Increasing relevance of sustainability aspects in the wine industry and market [public regulation, companies, markets].

When making decisions (choice), consumers highly value sustainability issues.

Users generate varied and relevant content about industries and markets in different formats and platforms, also in the field of wine.

Increasingly, tools are available to analyse general online and social media and specific wine-related media and applications.



Introduction

So Is it possible to tap into user-generated content to unlock valuable insights regarding the sustainability issues dominating online conversations?

What is the relative importance of different dimensions of sustainability?
Can we identify themes from the conversations?

We are currently working on it.
Let us give you a glimpse of what we are doing.



User Generated Content (UGC)

UGC as information and content shared on digital ecosystems

Useful to understand various economic and social phenomena

Market and business dynamics and trends

Particularly relevant because ...

Volume

Different formats (text, image, video, audio, IA-generated) different sides

Different "users" (organizations, brands, people)

Real-time "pulse" of opinions and behaviours (after adjustment for "inflation")

ML, AI tools to gain insights



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tecnovino

ACTUALIDAD | EQUIPOS Y PRODUCTOS | A FONDO | INTERNACIONALIZACIÓN | ESPECIALES | AGENDA | CATAZ Y MARIDAJES | MULTIMEDIA | GUÍA DE EMPRESAS |

★ 5.0 Very nice oak aroma and oak flavor. Excellent cab. Very bold, great legs and probably even better with age. Enjoyed by all with Christmas dinner! oak vanilla

J Jose Esteban Saez Pardo
22 reservas • 44 fotos

Una bodega familiar donde el trato es formidable y te explican de manera muy sencilla todo el proceso de elaboración del vino desde la cepa hasta las barricas. Experiencia divertida



"La Bodega impresionante Una dia fantastico y una experiencia inolvidable"
★★★★★
"Fabulosa vista, explicacion muy didactica y amena e instalaciones muy cuidadas."
★★★★★



Pasión por el vino español

ENGLISH | ESPAÑOL

Buscar

Bienvenida Quiénes somos

INICIO | BODEGAS | VINOS | DIRECCIONES | CONTACTO

bodegasmurviedro

Siguiendo

Enviar mensaje

...

548 publicaciones

8691 seguidores

5053 seguidos

Bodegas Murviedro

Vino/bebidas alcohólicas

Más de 90 años de historia. El presente de un rico legado. More than 90 years of history. The present of a rich legacy. Wine in moderation.
murviedro.es/tienda



winesandtheicity

Siguiendo

Enviar mensaje

...

3893 publicaciones

24,3 mil seguidores

1479 seguidos

Mejorell Paqueres Faber
SommelierComunicadores
Sa generación @seller_de_gelida
KCovVinoConTito
Hablar de vino sin hablar de
Cataando con @mujeresdelvino
www.winesandtheicity.com

Bodegas Protos

@Bodegas_Protos

Queremos que nos conozcas y queremos conocerte. Te invitamos a compartir con nosotros tu pasión por el mundo del vino. Instagram bit.ly/2WGT1Q

Peñafiel bodegasprotos.com Se unió en marzo de 2011

1.643 Siguiendo 37,2 mil Seguidores

joseppituroca

Siguiendo

Enviar mensaje

...

1675 publicaciones

68,9 mil seguidores

2058 seguidos

Josep Roca Fontané
Cambrer de vins * Camarero de vinos * Wine waiter
cellerarcana-roca.com



Materials and Methods

Analysis of contents shared in social media and news

Text format

Queries about Wine + “sustainability issues”

Global search in Spanish and English

Data: jan 2019- april 2023



Brandwatch



Materials and Methods

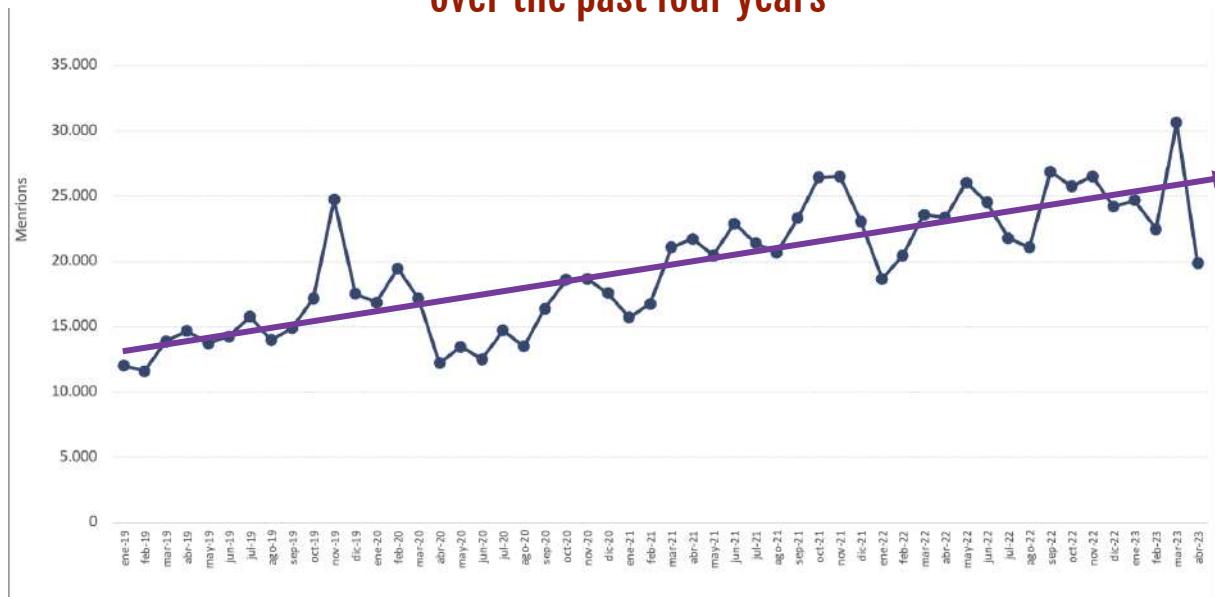
SPANISH. VINO (AND)
SOSTENIBILIDAD
ECOLÓGICO
NATURAL
VEGAN
SULFITOS
CONTAMINACIÓN AMBIENTAL
RESIDUOS, BASURA
HUELLA ANTROPOGENICA
HUELLA ECOLÓGICA
HUELLA DE CARBONO
IMPACTO AMBIENTAL
HUELLA HIDRICA
CONSUMO DE AGUA
GASES DE EFECTO INVERNADERO
AGRICULTURA ORGÁNICA, ORGÁNICO
AGRICULTURA BIODINÁMICA, BIODINAMICO
EFICIENCIA ENERGÉTICA
ENERGIAS RENOVABLES, ENERGIA SOLAR, ENERGIA EÓLICA, BIOMASA
RECICLAJE
ECOLAVADO
DECLARACION AMBIENTAL DE PRODUCTO, DAP
PRODUCTOS DE PROXIMIDAD
CANALES CORTOS
ENVASE BIODEGRADABLE, ENVASE RECICLABLE, ENVASE ECOLÓGICO
ECOTIQUETA
IMPPLICACIÓN EN LA COMUNIDAD
DIVERSIDAD LABORAL, INCLUSIÓN LABORAL
APOYO A PROYECTOS SOCIALES
OBJETIVOS DE DESARROLLO SOSTENIBLE, ODS
RESPONSABILIDAD SOCIAL, RESPONSABILIDAD SOCIAL CORPORATIVA, RSC

ENGLISH. WINE (AND)
SUSTAINABILITY
ECOLOGICAL, ECLOGIC, ECO-FRIENDLY
NATURAL
VEGAN
SULPHITES
ENVIRONMENTAL POLLUTION
WASTE
ANTHROPOGENIC FOOTPRINT
ECOLOGICAL FOOTPRINT
CARBON FOOTPRINT
ENVIRONMENTAL IMPACT
WATER FOOTPRINT
WATER CONSUMPTION
GREENHOUSE GASES
ORGANIC FARMING, ORGANIC AGRICULTURE, ORGANIC
BIODYNAMIC FARMING, BIODYNAMIC AGRICULTURE, BYODINAMIC
ENERGY EFFICIENCY
RENEWABLE ENERGIES, SOLAR ENERGY, WIND ENERGY, BIOMASS
RECYCLING
GREENWASHING
ENVIRONMENTAL PRODUCT DECLARATION, EPD
LOCALLY SOURCE PRODUCTS
SHORT SUPPLY CHAIN
BIODEGRADABLE PACKAGING, RECYCLABLE PACKAGING, ECO-FRIENDLY PACKAGING
ECOLABEL
COMMUNITY INVOLVEMENT
WORKFORCE DIVERSITY, WORKPLACE INCLUSION
SUPPORT FOR SOCIAL PROJECTS
SUSTAINABLE DEVELOPMENT GOALS, SDG
SOCIAL RESPONSIBILITY, CORPORATE SOCIAL RESPONSIBILITY, CSR



Results

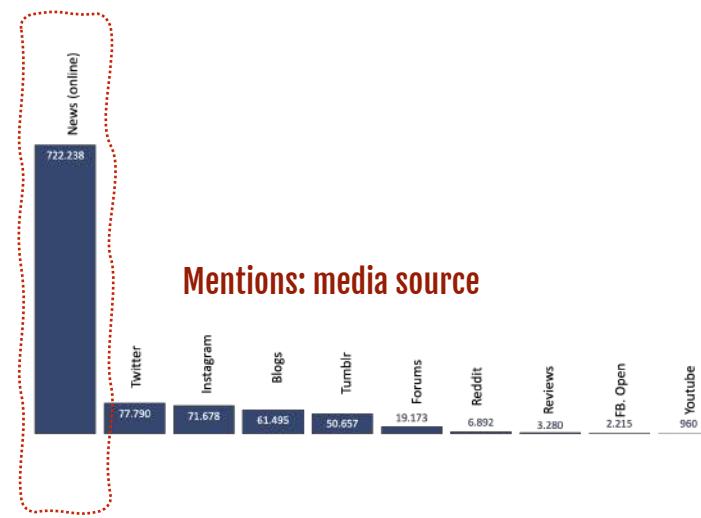
increase in sustainability-related mentions
over the past four years





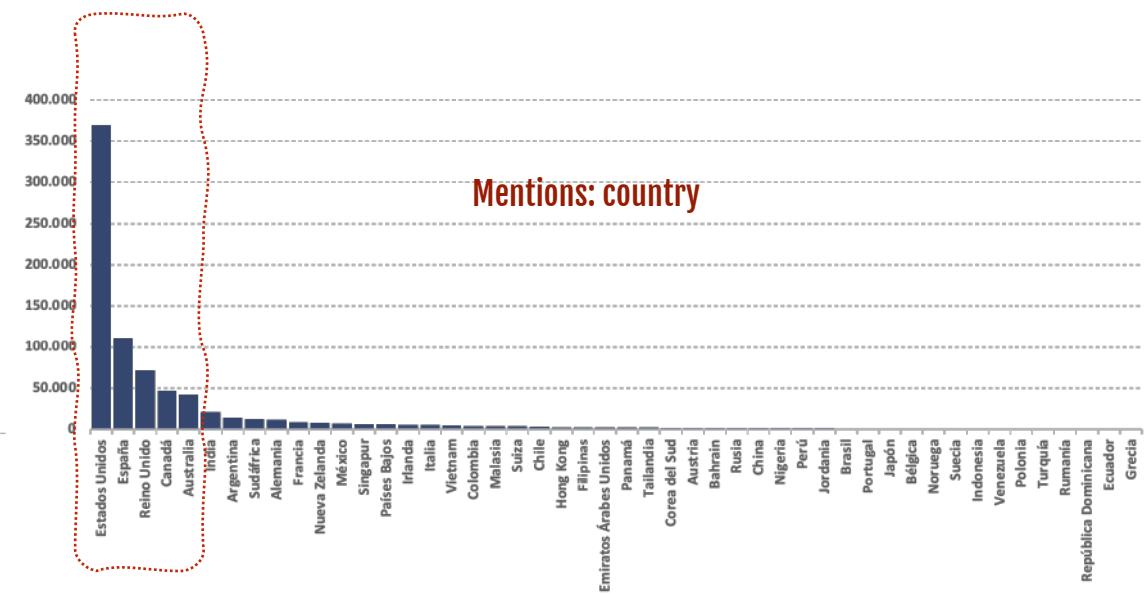
Results

Mentions: media source

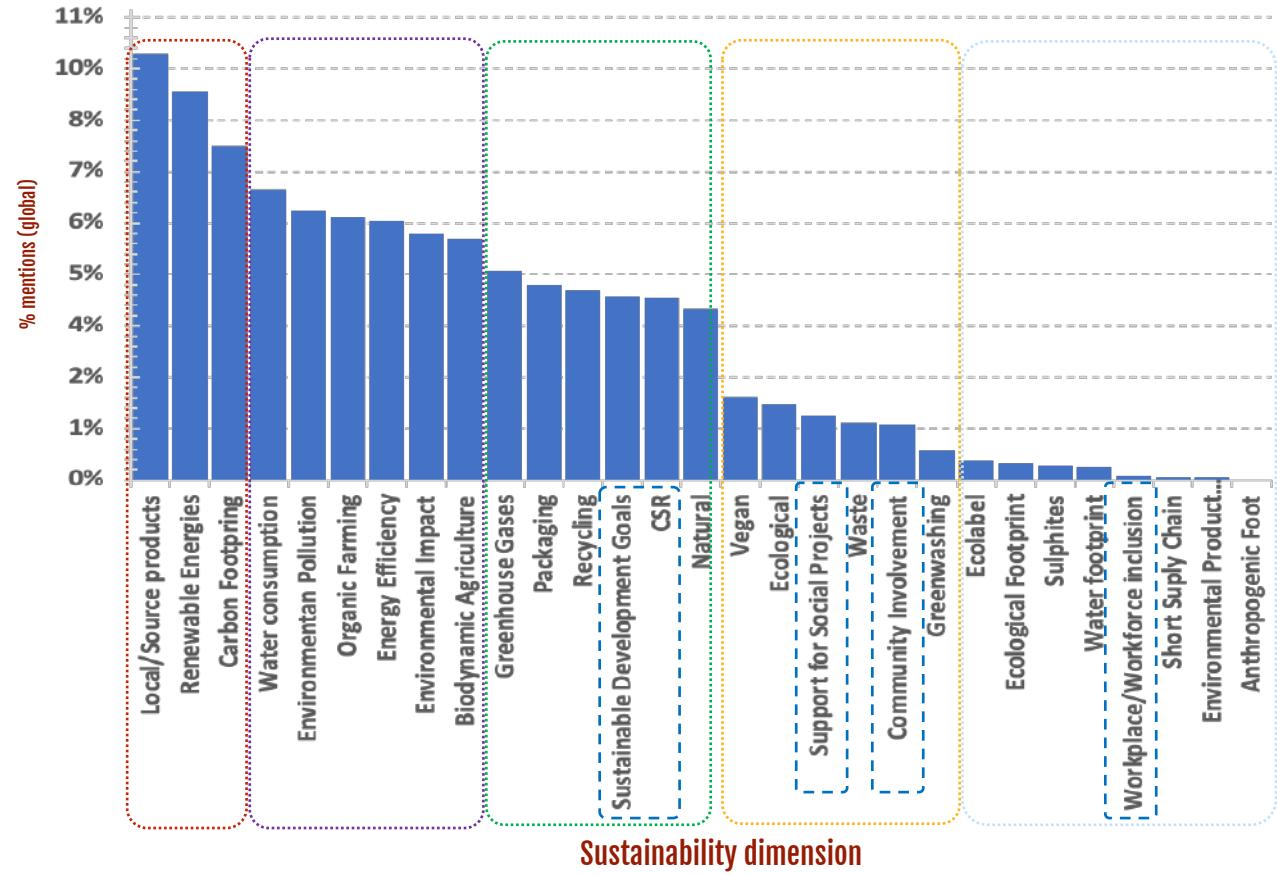
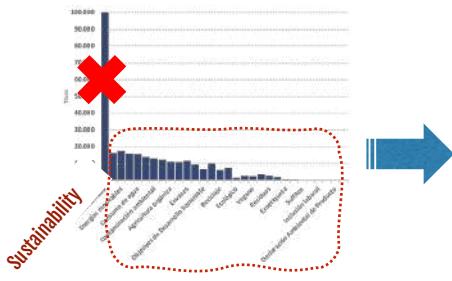


USA, SPA, UK, CAN, AUS > 75%

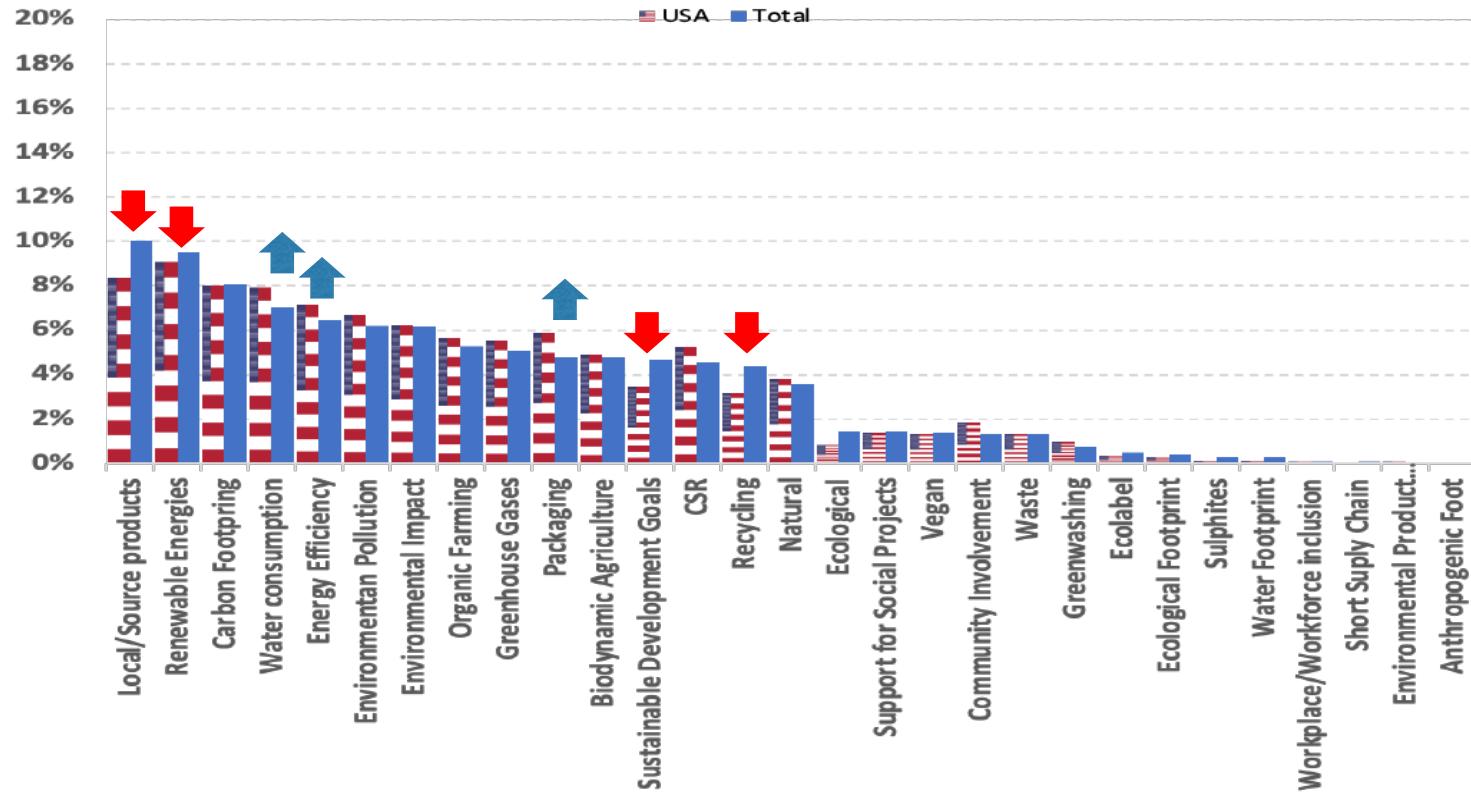
Mentions: country



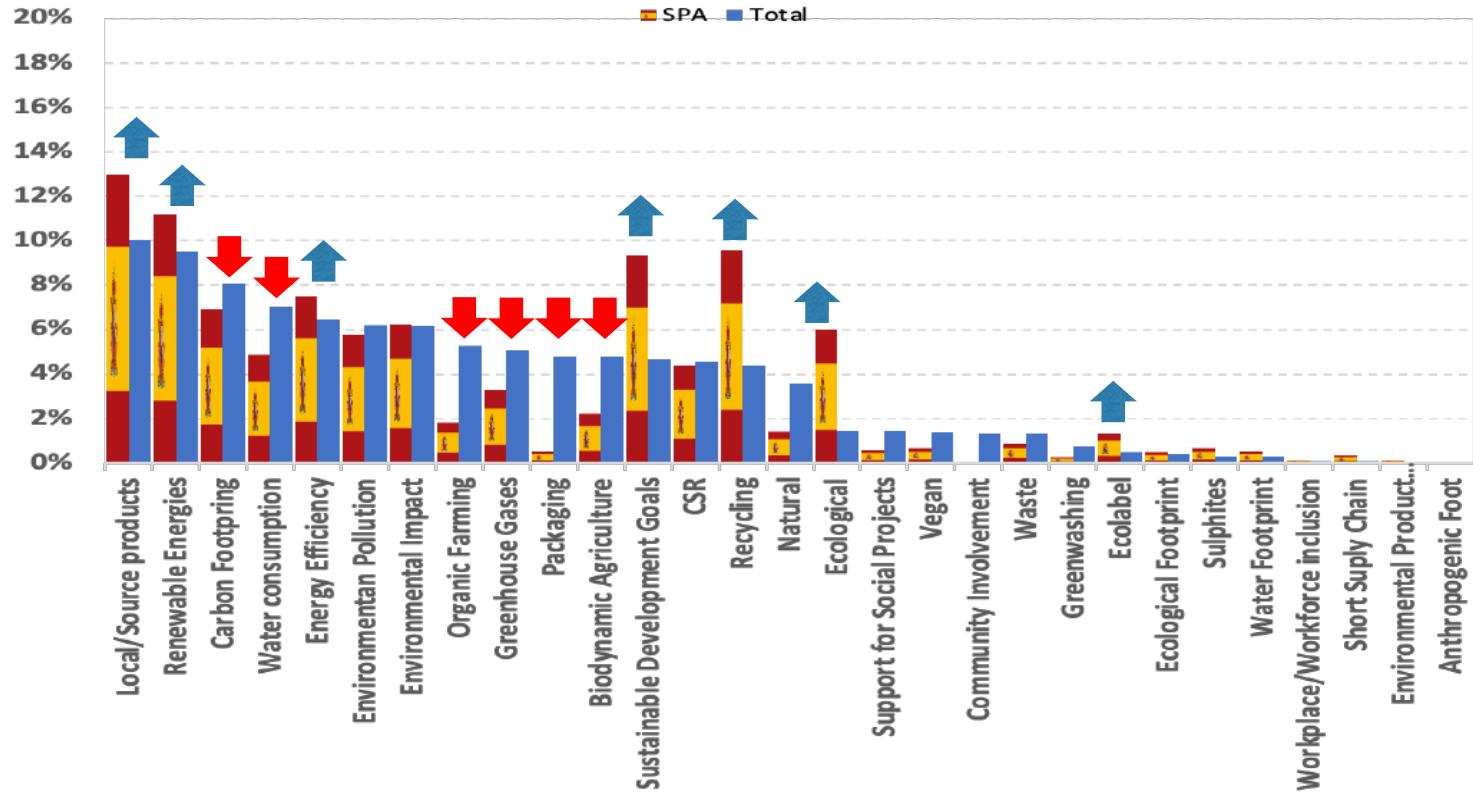
Results



Results

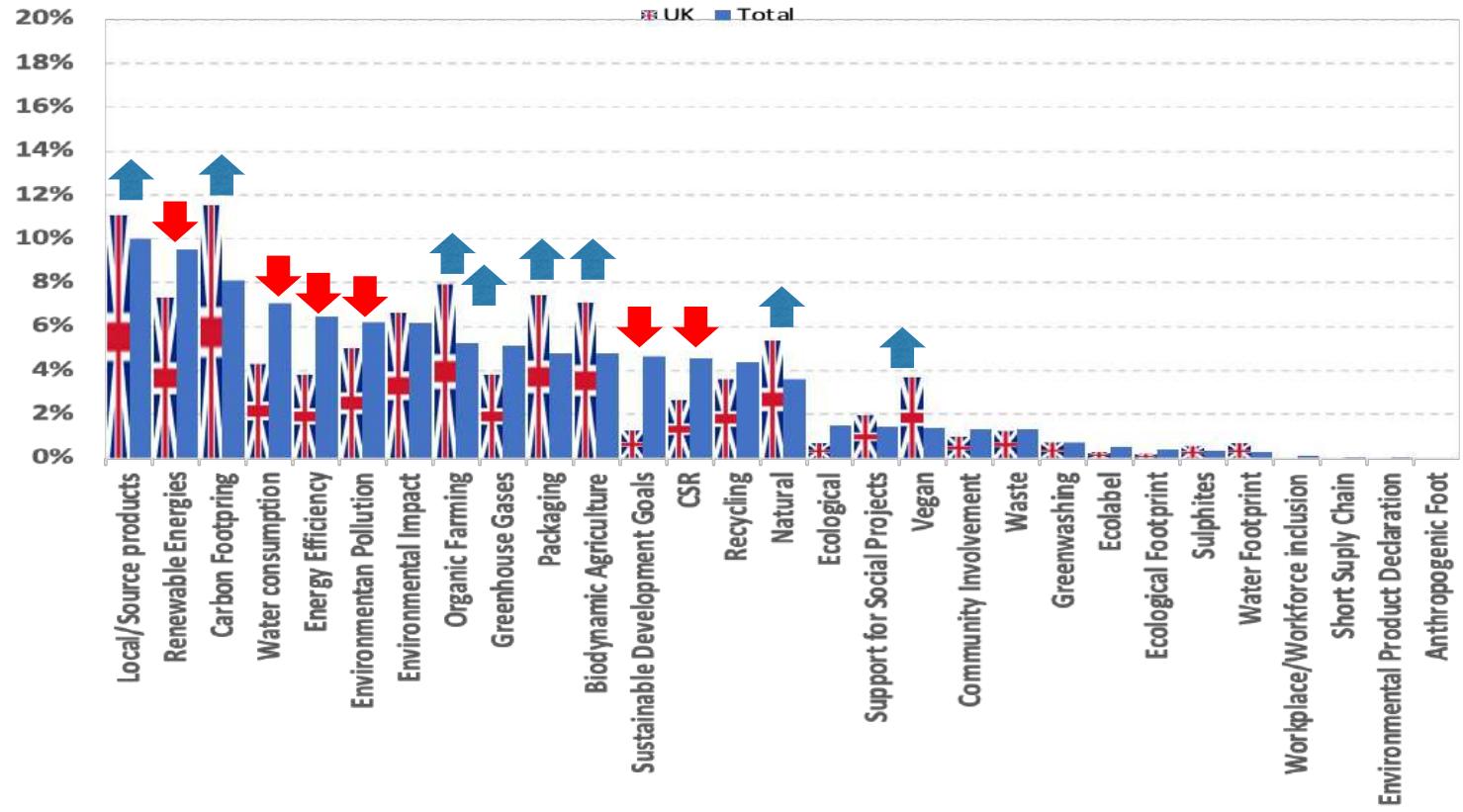


Results

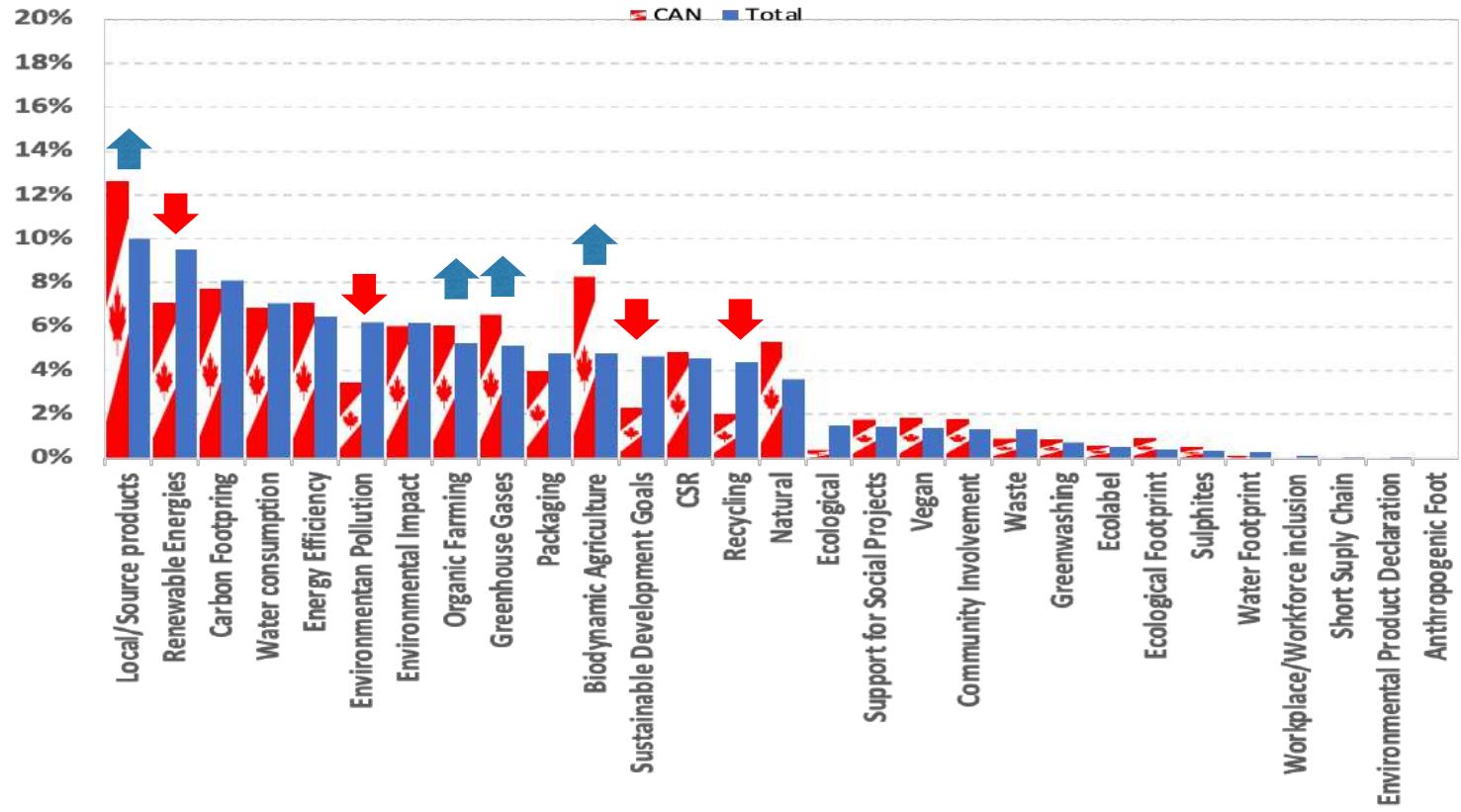




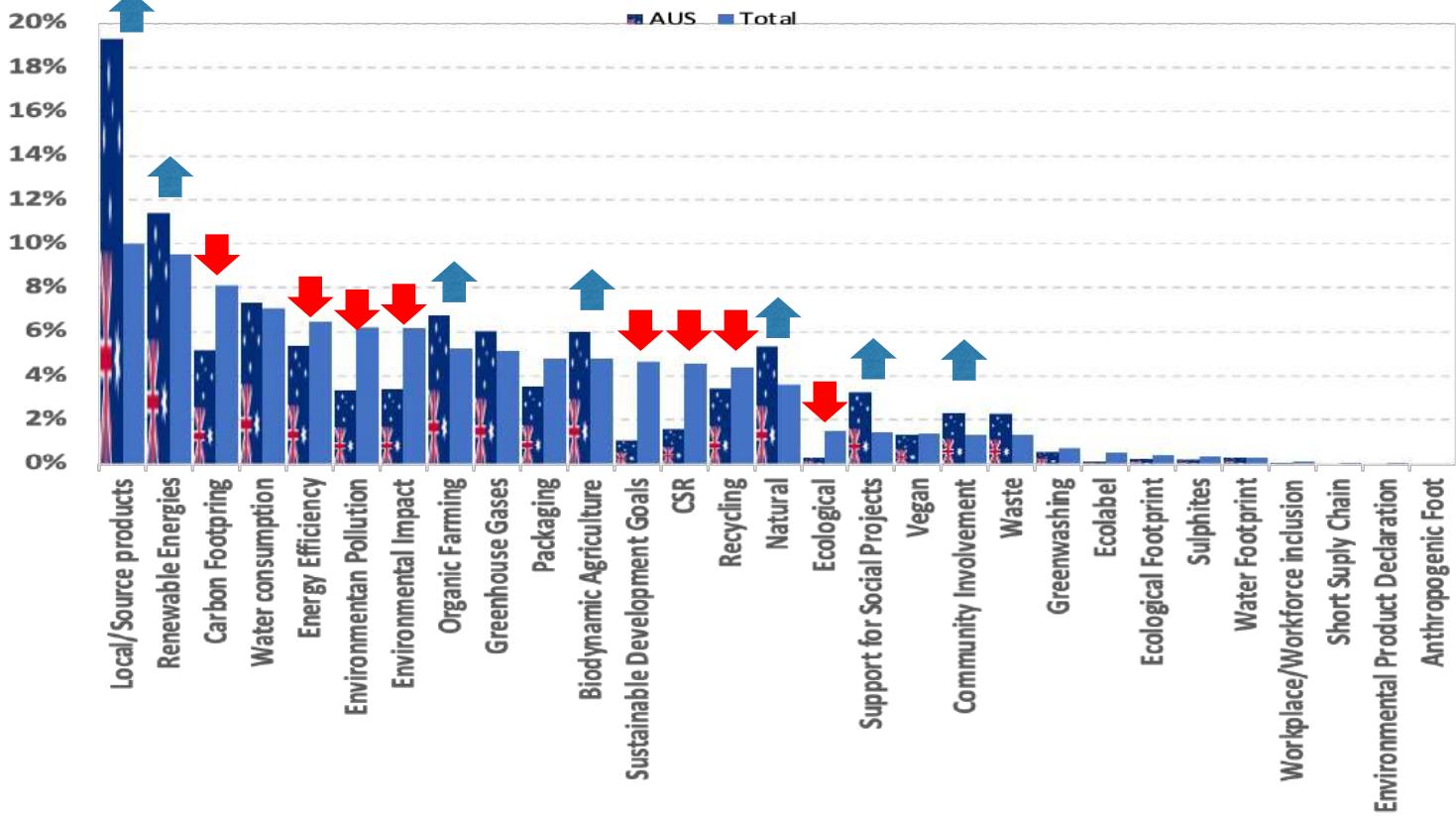
Results



Results



Results





Conclusions

Relevance and usefulness of UGC to understand sustainability issues in wine industry
Growth in mentions / conversations related to sustainability dimensions in different countries

Relevance of dimensions:

Local source products (need more análisis)

Energy and consumption : renewable energies, water consumption, energy efficiency

Sustainability indicators: carbon footprint, pollution, environmental impact, greenhouse gases

Packaging and recycling

Sustainability in production: biodynamic agriculture, organic farming

Social sustainability less important

Product related: natural, and less ecological, vegan, ecolabel, sulphites



Conclusions

Differences in relative importance across countries

AUS ↑ local/source products vs. USA

SPA/AUS ↑ renewable energies vs. UK/CAN

UK ↑ vegan vs. rest

UK ↑ carbon footprint vs. rest

UK/AUS ↑ organic farming vs. SPA

Limitations

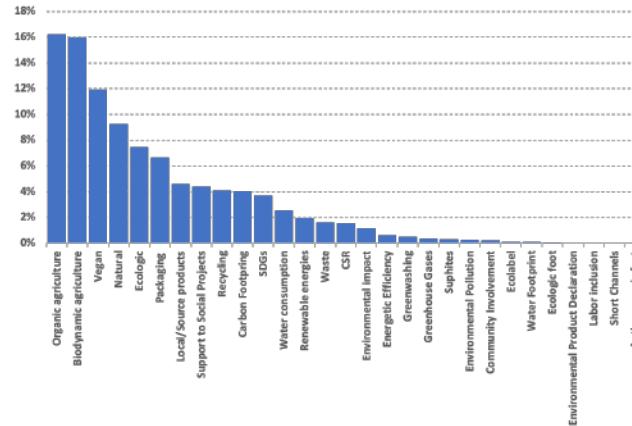
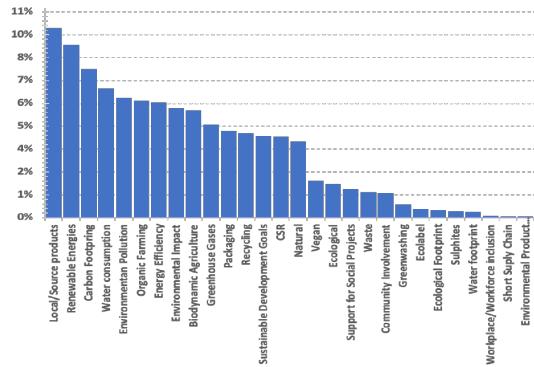
Exploratory and descriptive

Different users' categories (brands, business, consumers, prescriptors/influencers)

Different sources with different conversation patterns and objectives

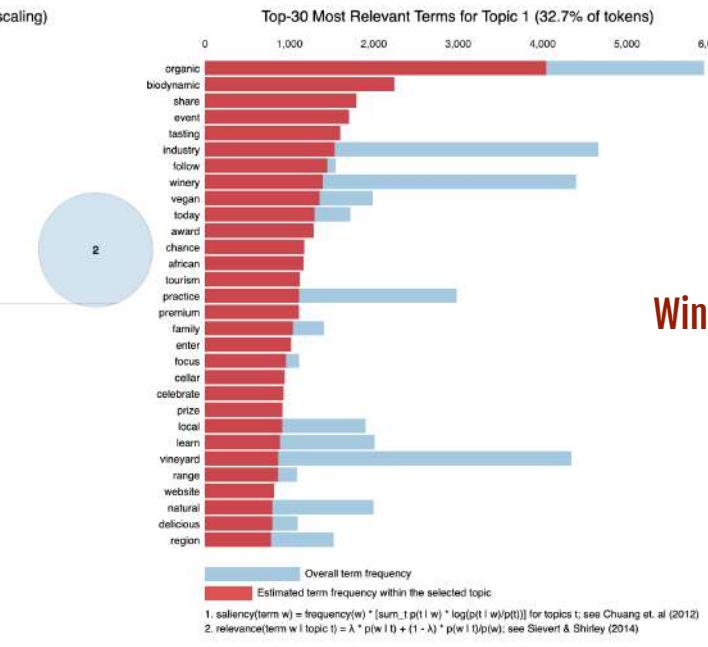
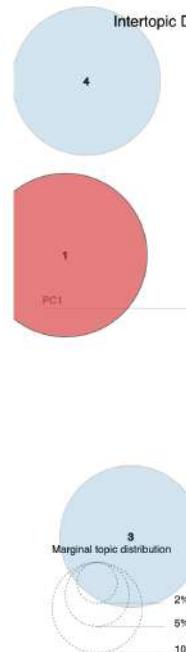
Refine and "refilter" to avoid irrelevant information

Analysis of aggregate categories



Future research

Specific analysis of mentions' text content (NLP) to identify *ad hoc* themes



Wine tasting & Leisure



Future research

Sentiment analysis of contents

Previous users' segmentation (i.e. consumer vs brands)

Segmentation and separate analysis of information sources

Detailed geolocation of contents (e.g. twitter)

Dynamic analysis and trends

Influence/relationships networks

Wine-specific social media



Muchas gracias por su atención
Thank you very much for your attention
Merci beaucoup pour votre attention
Grazie mille per la vostra attenzione
Herzlichen Dank für Ihre Aufmerksamkeit

This is a



WORK IN PROGRESS



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